

Our forests today

Northern hemisphere:

- 520,000 ha in Finland, own nursery
- 76,000 ha in the US
- Partnerships with private land-owners
- Growth cycle 40-80 years
- Wood consumption in Finland 18m m³

Southern hemisphere/Uruguay:

- 500,098 ha total plantation land area (own and leased)
- Partnerships with private land-owners
- 3 own nurseries
- Growth cycle 9-11 years
- Wood consumption in Uruguay 4m m³



Our principles of sustainable forestry

100%

traceability with 3rd party verification

Target of 100%

of certified wood material by 2030 already today over 80%

100%

Regeneration 50 million new trees planted every year, 100 per minute

- No deforestation, ever. No use of rainforests.
- Sustainable harvesting practices
- Preservation of all forest ecosystem services



Efficient use of wood – nothing goes to waste



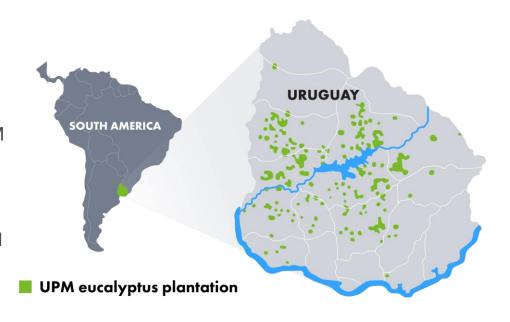




UPM's eucalyptus plantations in Uruguay



- UPM plantations supply about 4 M m3 of eucalyptus wood to the UPM Fray Bentos mill
- Plantation base already expanded to ensure the 7 M m3 supply to the new UPM Paso de los Toros mill
- Secured wood base with company owned plantations on own and leased land, complemented with partnerships with local private landowners
- All UPM's plantations certified to FSC® and PEFC™







- Forest promotion law established in 1987 to develop forest industry and diversify the economy
- All native forests protected (5% of land surface)
- Clear land ownership structure and strict land policy
- Tree plantations established mainly on old cattle grazing land
- Plantations cover 1.1 M ha, only 6% of total land surface

The anatomy of UPM plantations





planted with UPM's specifically selected, fast-growing trees from the most suitable and productive eucalyptus species (E Grandis and E Dunnii)

non-planted area for maintaining the natural vegetation (native forests, water courses and wetlands), infrastructure and conservation areas years rotation time from planting to harvesting

Our plantations have established a new renewable raw material base for growing global fibre needs



Plantations provide wood to UPM's pulp mills in south-western and central Uruguay.





1.3 million t/a

eucalyptus pulp



UPM PASO DE LOS TOROS

2.1 million t/a

eucalyptus pulp start-up by the end of the first quarter of 2023

Competitive advantage



Three high-tech nurseries

33 → 44 million seedlings/year



Land-use planning

Optimized plantation and road layout Conservation areas



Silviculture

>30K ha planted/year Mechanisation, cost efficiency Optimized rotation length Satellite monitoring



A world-class tree breeding program for increased quality and yield 80% increase in pulp/ha/year in 30 years



= confidence in the cash-cost of **USD 280 /** delivered tonne

of pulp



Road construction

450km/year → 900km/year



Continuous performance monitoring and feedback loop for further optimization



Harvesting

100% mechanized 3.6 Mm3 / year → 9 Mm3/year

Transportation

GPS monitored fleet for optimized planning and safety Increasing use of high-volume trucks

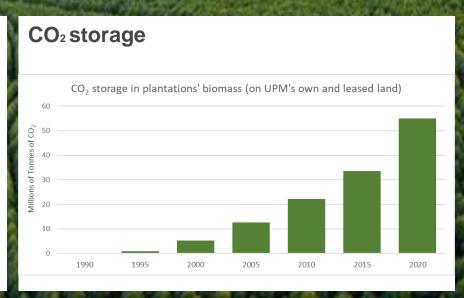
Matching climate and economic interests



Uruguay exports (million USD)



Plantations formed on old grazing lands Industry diversification, export growth



Permanent new CO₂ storage with no effect on food production or natural forests

Significant impact on the local employment and economy



UPM current operations

Annual wages MUSD 180 7,000 jobs through the value chain

UPM operations after the start of the new pulp mill



Source: Economic impact study of UPM in Uruguay (CPA Ferrere / May 2016 and Deloitte/June 2019)

