

Ariba Network: account settings and order processing

Basic guideline for UPM's suppliers 2021

What will change for UPM's suppliers?



What changes?

- UPM takes SAP Ariba procurement tool into use for head office purchases (including research and development units)
- Thus, UPM suppliers will receive purchase orders via Ariba Network platform
- Suppliers can confirm the orders and create a ship notice for the ordered goods
- Suppliers need to ensure they add purchase order numbers (POs) in their invoices

Upcoming functionality

In near future, UPM starts requesting for quotations (RFQ) via Ariba Network. In addition, selected suppliers will be able to create purchase entry sheets (SES) for the services they have provided for UPM. For these new functionality and ways of working we will

instruct you separately.

What does NOT change?

- VAT identification number ("Y-tunnus")
- Invoicing addresses and systems. UPM continues to accept only electronic invoices via Basware
- Sourcing contact people in UPM head office and business units

Steps for the suppliers





Information that you have received previously by email





Account settings and creation of new users

Logging in with your Ariba Network account



Log in to Ariba Network with your username and password (created when you registered in Ariba Network)

Access to the platform: <u>https://supplier.ariba.com</u>

SAP Ariba 📉	
Supplier Login	
User Name	
Password	
Login Forgot Username or Password	
New to Ariba? Register Now or Learn More	



Define recipients for electronic orders

Start with specifying the people who will receive electronic purchase orders from UPM:

- 1) Click on your initials in the upper right corner of the platform landing page
- 2) Choose Settings
- 3) Choose Electronic Order Routing
- 4) Add recipients of the electronic purchase orders in the field "Email address". Please note that you can add a maximum of 5 email addresses here
- 5) Choose the format for documents. It is recommended to receive documents as PDF attachments

New Orders		
Document Type	Routing Method	Options
Catalog Orders without Attachments	Email ~	Email address: armiauditoja@gmail.com Attach CANL document in the email message Include document in the email message Leeve attachments online and do not include them with email message. This applies to all orders with attachments that have the routing method "Same as new catalog orders without attachments" Attach PDF document in the email message
Catalog Orders with Attachments	Same as new catalog orders without attachments \checkmark	Current Routing method for new orders: Email Attachments will be included in the order.
Non-Catalog Orders without (i) Attachments	Same as new catalog orders without attachments \checkmark	Current Routing method for new orders: Email
Non-Catalog Orders with (i)	Same as new catalog orders without attachments \checkmark	Current Routing method for new orders: Email Attachments will be included in the order.





Create roles and add new users in Ariba Network



- 1) Click on your initials in the upper right corner of the platform landing page
- 2) Choose Settings
- 3) Choose Users





Create a new Ariba Network role



- 1) Click on the "+" symbol on the right hand side
- 2) Name the role, e.g., Order Manager
- Select at least the following permissions "Inbox and order access" and "Outbox Access"
- 4) Save

Note! If participating in tendering, please choose the needed roles from Permissions page 2



Access Proposals and Contracts

Customer Relationships Users Notifications Application Subscriptions Account Registration	API management		
Manage Roles Manage Users Manage User Authentication Revoked Users			
Jsers (2)			
Enable assignment of orders to users with limited access to Ariba Network.			
Filter Users (You can only search on one attribute at a time)			
Username V Enter username			
Usemanne Email Address First Name Last Name Aribu	liscovery Contact Role Assigned Authorization Pr	ofiles Assigned Customer Assigned	AN Access Action
visename crina koskinen@visitor.upm.com rina.koskinen@visitor.upm.com Rina Koskinen No	Registration	All(3)	Yes Action
taja javlahti@vistor.upm.com taja javlahti@vistor.upm.com Taja Jävlahti No	admin Registration	Al(3)	Ves Action
tage_prevantgevector.pm.com tage_prevantgevector.pm.com tage Add to Contact List Remove from Contact List	admin	AU(1)	res Acad
Add to Contact Los Remove Indit Contact Los			
New Role Information term:* Order Manager Description: Permissions			
Each role must have at least one permission.			
Upgrade your Ariba Network, standard account to an enterprise account to enable all permissions.			
Page 1 V »			
Permission	Description		
Respond to postings on Ariba Discovery	Respond to postings on Ariba Disco	very	
Contract Access	View contracts and generate invoice	s, as supported by customers (requires Inbox Access)
Inbox and Order Access	View and search documents in Inbo	x and take actions based on you	ur role
Fotio Management	Create, activate and delete folio ran		
Invoice Generation	Generate invoices, as supported by		
	Perform Logistics actions with limite		
V Outbox Access	View and search documents in Out	ox and take actions based on y	our role

Administrator Role – Ariba Network account



IMPORTANT: If administrator is leaving the organization, ensure to appoint a new administrator in Ariba Network before

To set the administrator role:

- Click on your initials in the upper 1) right corner of the platform landing page
- 2) Choose Settings
- 3) Choose Users
- Choose Manage Users page 4)
- 5) To the right of the selected user, click on Actions
- 6) Choose Make Administrator

the person leave	S	Customer Relationships Link User						
	anage User Authentication	Revoked User			3	Users Notifications Application Subscriptions Account Registration NETWORK SETTINGS Electronic Order Routing Electronic Invoice Routing Accelerated Payments	Contact Admin Test Supplier AND: AN015722 Standard accour Company Prof Settings Logout	r 248934-T It
Username	Email Address	First Name	Last Name	Ariba Discovery Contact	Role Assigned	Authorization Profiles Assigned	Customer Assigned	AN Access At
riina.koskinen@visitor.upm.com	riina.koskinen@visitor.upm.com	Riina	Koskinen	No	Registration admin		All(1)	Yes Action
taija.jarvilahti@visitor.upm.com	taija.jarvilahti@visitor.upm.com	Taija	Järvilahti	No	Registration admin		All(1)	Edit Delete
Add to Contact List Remo	ve from Contact List						6	Make Administrator



AA

Armi Auditoija test-armi.auditoija@gmail.com

My Account

ACCOUNT SETTINGS

Add a new Ariba Network account user



- 1) Select Manage Users tab
- 2) Click on the "+" symbol on the righthand side
- Fill in the needed account user information: username, email, first name, last name
- 4) Select a role for the new users
- 5) Click on Done

Manage Roles Manage Users Mar	age User Authentication	Revoked Users						
Isers (2)								
1								
	ed access to Ariba Network, 🛈							
ilter								
Isers (You can only search on one attribute at a Username V Enter username	ume)	+						
Filer useriane		+						
Apply Reset								
						2	+	0
Username En	nak Address	First Name Last	Name Ariba Discovery Contact	Role Assigned	Authorization Profiles Assigned	Customer Assigned	AN Access	Actio
rina.koskinen@visitor.upm.com riit	na.koskinen@visitor.upm.com	Riina Koski	inen No	Registration admin		All(1)	Yes	Actio
taija.jarvilahti@visitor.upm.com ta	ja.jarvilahti@visitor.upm.com	Taija Jārvi	lahti No	Registration admin		All(1)	Yes	Acti
L Add to Contact List Remove	from Contact List							
	a role and if needed assi	en them to a busi	ness unit. Ariba will email a	temporary passi				ancel
Create a new user account and assign								
Create a new user account and assign nformation entered here will not be mo								
create a new user account and assign nformation entered here will not be mo	odifiable after you click D							
Create a new user account and assign nformation entered here will not be mo New User Information	udifiable after you click D		u can modify role assignme					
Create a new user account and assign nformation entered here will not be mo	odifiable after you click D		u can modify role assignme					
Create a new user account and assign nformation entered here will not be mo New User Information	udifiable after you click D		u can modify role assignme					
Create a new user account and assign nformation entered here will not be mo New User Information	Username:*		u can modify role assignme					
Create a new user account and assign nformation entered here will not be mo New User Information	Username:* Email Address:* First Name:*	ione. However, yo	u can modify role assignme	nts at any time.	word to the address provide			
Create a new user account and assign nformation entered here will not be mo New User Information	Username:* Email Address:* First Name:*	Do not allow the s	u can modify role assignme	nts at any time.	word to the address provide			
Create a new user account and assign nformation entered here will not be mo New User Information	Username:* Email Address:* First Name:*	Do not allow the s	u can modify role assignme	nts at any time.	word to the address provide			
Create a new user account and assign nformation entered here will not be mo New User Information	Usemame: * Email Address: * First Name: * Last Name: *	Do not allow the u This user is the Ar Limited access (u can modify role assignme	nts at any time.	word to the address provide			
Create a new user account and assign nformation entered here will not be mo New User Information	Username: * Email Address: * First Name: * Last Name: * Com	Do not allow the to This user is the Ar Limited access	u can modify role assignme	nts at any time.	word to the address provide			
Prote a new user account and assign nformation entered here will not be no New User Information	Username: * Email Address: * First Name: * Last Name: * Com	Do not allow the L This user is the Ar Limited access (try Area	u can modify role assignme	nts at any time.	word to the address provide			
Prote a new user account and assign nformation entered here will not be no New User Information	Usemame:* Email Address:* First Name:* Last Name:* Court Office Phone: US	Do not allow the L This user is the Ar Limited access (try Area	u can modify role assignme	nts at any time.	word to the address provide			
Prote a new user account and assign nformation entered here will not be no New User Information	difiable after you click D Usemame:* Email Address:* First Name:* Last Name:* Carr Office Phone:	Do not allow the d This user is the An Limited access or Ana SA 1 V	u can modify role assignme	nts at any time.	word to the address provide			
Role Assignment Name	Usemanne: *	Do not allow the v This user is the Ar Limited access SA 1 v Hescription	u can modify role assignme	nts at any time.	word to the address provide			



Your account is now ready for receiving purchase orders





2 Order processing

Supplier journey in Ariba Network platform





(Note: not yet available, will be instructed later)

1. Purchase order notification and logging in to Ariba Network



 When there is a new purchase order from UPM, the previously defined recipient receives an email notification from Ariba Network
 (from email address)

(from email address: ordersender-prod@ansmtp.ariba.com)

- 2. Click on Process order tab. Ariba login page opens
- Log in to Ariba Network with your username and password (created when you registered in Ariba Network)

SAF	P Ariba 👭	
	UPM - TEST sent a new order	
	If more than one email address is associated with your organization for PO delivery, then the to them as well.	copy of this purchase order would be sent
	Message from your customer UPM - TEST	
	Dear valued supplier,	
	This order email has been sent by UPM and we kindly ask you to use the "Process order" bu partial order confirmations to the UPM buyer. In addition you can optionally review the history copies of these orders, create multiple user accounts to access the orders and much more us	of the last 50 orders received, re-send
	If you have questions about how to process the order, please contact our Supplier enablement	SAP Ariba 🚫
	Sincerely yours, UPM Sourcing & Procurement	3
		Supplier Login
	2 Process order	Your company Test Supplier is already registered. If you don't have a user account, request one now.
		User Name
		Password
		Login
		Forgot Username or Password

2. Order confirmation



- After logging in, you will be directed to the Purchase Order page
- You can process the order in three different ways:
 - Confirm Entire Order
 - Update Line Items, that allows you to process the order line by line
 - Reject Entire Order

Goods order

Purchase Order: 44000	01197
Create Order Confirmation	Create Ship Notice
Confirm Entire Order	
Update Line Items is	tory
Reject Entire Order	
UPM	
From:	
E-invoice address: 0037104109 Basware operator id: BAWCFI22	00011144
VAT Number: FI10410900 PDF_E_Invoice: upm.kymmene.hq@ Finland)email.basware.com

Service order

Create Order Confirmat	tion 🔻	Create Ship Notice	Create Service Sheet
Confirm Entire Order Update Line Items	istory		
Reject Entire Order			

2A Confirm entire order



- 1. If you confirm the entire order, obligatory fields in the order confirmation header are:
 - Confirmation # (you can freely select an order confirmation number)
 - Estimated delivery date

You can also fill information in the other fields. Then, choose Next

2. Review the confirmation and click on "Submit".



Goods order example

Confirming PO					Previo	us Submit	Exit
Confirm Entire Order Review Order Confirmation	Confirr Supplier Re	nation Update nation #: 123456789 vference: :hments:					
	Line I						
	Line #	Part # / Description Not Available 5 white electrical desk Current Order Status:				Unit Price 150.00 EUR	Subto 750.00 EU
		5 Confirmed With N	ew Date (Estimated	Delivery Date: 17 Nov 2	:021)		
					Previo	us Submit	Exit
Service ord	er exam	ple			Previo	2	
Service order Confirming PO ① Confirm Entire Order ② Review Order ② Review Order	Confirmation I Confirmation #: Supplier Reference:	Jpdate			Previo	2	
Confirming PO	Confirmation &	Jpdate			Previo	2	
Confirming PO	Confirmation It Confirmation #: Supplier Reference: Attachments: Line Items Line Items 1 Not A Consu	Jpdate 123456789		Qey (Leat) 1 (ACT) ① #: 17 Nov 2021)	Previo	2	

2B Update line items (order processing line by line) Guideline for goods orders 1/3



- If you choose "Update line items", the only obligatory information field on the order confirmation header level is "Confirmation #" (you can freely select an order confirmation number)
- 2. In Line Items section, add quantities of the ordered goods that you:
 - Confirm
 - Backorder
 - Reject
- Once you've added the information, click on the Details tab



2B Update line items (order processing line by line) Guideline for goods orders 2/3



- 1. Add details for confirmed, backordered and rejected goods
- 2. Here the only obligatory information field is "Estimated Delivery Date"
- 3. Once ready, click on the OK tab



2B Update line items (order processing line by line) Guideline for goods orders 3/3

- 1. You are directed back to the order confirmation header page where you can see the updated line items information
- 2. Click on the Next tab
- 3. Review the confirmation and choose Submit to send it to UPM

2 Review Confirmation	Expand t	o view the contents of this sect	ion.						
	Line Items								
	Line #	Part # / Description	Type	Qty (Unit)	Unit Price	Subtota			
		4 Confirmed With Nex Confirm: Attachments:	Reason: Unable to Sup v Date (Estimated Deliv Backorder:	R	eject:	Details ()			
		Name	Size (bytes)	No items	intent Type				
		Choose File No file chosen The total size of all attachment		ttachment					
	4	Confirm All				2			

Confirming PO					Previous	Exit		
Update Item Status Review Confirmation	Confirmation #: 123456789 Supplier Reference: Attachments: Line Items							
	Line #	Part # / Description	Type	Qty (Unit)	Unit Price	Subtotal		
	1	Not Available 5 white electrical desks to H Current Order Status: 1 Rejected (Rejection Reas 4 Confirmed With New Date	on: Unable to Supply Iter		150.00 EUR	750.00 EUR		
					Previous	Exit		



2B Update line items (order processing line by line) Guideline for service orders 1/2

2



- If you choose "Update line items", obligatory information fields on the order confirmation header level are "Estimated Completion Date" and "Confirmation #" (you can freely select an order confirmation number)
- 2. In line items section, confirm or reject the service. If you reject the ordered services, please select the reason from the drop-down list. You can also add comments
- Once you've added the information, click on the Next tab

					Confirmi	ng PO			
P	Purchase Order: 4400	0001197					 Order Confirmatio 	n Header	
	Create Order Confirmatio	in 🔻 🖸	Create Ship Notice]	2 Rev Con	firmation	Confirmation #: Associated Purchase Order #:	123456789 4400001198	
μ	Update Line Items Reject Entire Order	istory					Customer: Supplier Reference:	UPM - TEST	
]					Shipping and Tax Informati		
ine l	tems							Enter tax info	rmation at the line item level.
ne #	Part # / Description	Туре	Qty (Unit)		Unit Price	Subtotal	Est. Completion Date:	17 Nov 2021	
	Not Available Consulting for project ABC during pre	Service liminary phase	1(ACT) 🛈	12,	000.00 EUR	12,000.00 EUR	Comments:		
	Unconfirm Confirm Reject - Please specify a reaso	n: Please Selec	t v						
	racoonnonco.								
	Name S	Size (bytes)	No items	Content Type					
• (Choose File No file chosen The total size of all attachments cannot	Add Attacl	hment						
L	Confirm All ①				Exit	3 Next			

2B Update line items (order processing line by line) Guideline for service orders 2/2



Review the confirmation and choose Submit. You have now sent the confirmation to UPM.

Confirming PO					Previous	Exit
1 Update Item Status 2 Review Confirmation	Suppli Est. Com	onfirmation #: 123456789 er Reference: npletion Date: 17 Nov 2021 Attachments:				
	Line #	Part # / Description	Туре	Qty (Unit)	Unit Price	Subtotal
	1	Not Available Consulting for project ABC during pre Current Order Status: 1 Confirmed With New Date (Estimat		1 (ACT) (i) 17 Nov 2021)	12,000.00 EUR	12,000.00 EUR
					Previous	Exit

2C Reject entire order



- 1. If you want to reject the entire oder, complete the field "Confirmation #" (you can freely select an order confirmation number)
- 2. Select the rejection reason from the list and add comments
- 3. Click on the Reject Order tab, and the information is now sent to UPM

Purchase Order: 4400001197		REJECT ENTIRE ORDER Order Confirmation Number: Confirmation #:	123456789	
Create Order Confirmation Create Ship Notice Confirm Entire Order Update Line Items istory Reject Entire Order	REJECT ENTIRE ORDER Order Confirmation Number: 1 Confirmation #: 123456789 2 Rejection Reason: Please Select Comments:	Rejection Reaso: Comment :	123450789 Please Select V Please Select Duplicate Order Incorrect Delivery Date Incorrect Description Incorrect Price Incorrect Quantity Incorrect Stock/Part Number	ancel
	r 3 Reject Order Cancel	UPM stating otherwise, UPM Gen rai uments/16-go-for-products-and-a pri lix 1 of this purchase order and in as case you do not have access to this sis purchase order shall refer to re po- toisin sovittu, tähän tilaukseen ja per smisiteassetta/asee/about-us/forsu po- tilblim situtene Usekiteakite	Incorrect Supplier Code Used Incorrect UOM Not our Product Line Unable to Supply Item(s) Other	d Services (GPC)(a se order and gove en the terms of th t lese from UPM. U 2020. t iden hankintaan s 1 -Services.pdf). M

3. Create ship notice 1/2 Note! Applicable for goods orders only



- 1. Choose Create Ship Notice
- 2. Fill the needed information in the following fields:
 - Packing Slip ID (you can freely choose the used ID)
 - Delivery Date
 - Ship Qty
- 3. Choose Next





Please create a ship notice only after the order confirmation

Itom	Bart # / Description	Customer Bart #	004	Unit	Need Bu	Ebio Bu	Unit Bring	Echtotal	
nem	Part #7 Description	Gustomer Part #	Giy		Need by	omp by	Onternee	Subtotat	
1			5	each 🕕			150.00 EUR	750.00 EUR	Remove
	5 white electrical desks to Helsini	ki office.							
	Shipment Status								
	Total Item Due Quantity: 5 each	i)							
	Confirmation Status								
	Total Confirmed Quantity: 0 each	h 🕕 Total Backordere	d Quantity: 0 e	each 🕕					
	Line	Ship Qty	St	pplier Batch ID	Production Date	Expiry Date			
	1	5					Add De	taits	
	Add Ship Notice Line	2							
order Line Ite	em								3
	1	Not Available S white electrical desits to Hetain Shipment Status Total firm Due Quantity: 9 each Continuation Status Total Continend Quantity: 9 each Live 1	1 Not Available 5 white electrical desits to Helsinsi affice. 5 bipment Status Total Inem Due Quarthy: 5 each ○ Confirmation Status Total Confirmation Status Confirmation Status Confirmation Status Total Confirmation Status Confirmation Status C	1 Not Available 5 5 white electrical deals to Helalisti office. Shipment Status Total Inem Due Quarity: 5 each () Confirmation Status Total Confirmation Quarity: 0 each () Total Charles Quarity: 0 each () Total Charles Quarity: 0 each () Line Ship Oty 5 1 Add Ship Notice Line 2	1 Not Available 5 each () 5 white electrical desks to Helainial diffice. Skipment Status Total Item Due Guerchiy: 6 each () Confermation Status Total Confermation Status Total C	1 Not Available 5 each () 5 white electrical desits to Hetalinal office. Signment Status Total Term Due Quartity: 5 each () Confirmation Status Total Confirmation Quartity: 0 each () Line 5 bip Oty 5 each () 1 Add Ship Notice Line 2	1 Not Available 5 each () 5 white electrical desks to Helshiel office. 5 bipment Status Total term Due Quantity: 5 each () Continuation Status Total Confined Quantity: 0 each () Lite Skip Notice Line Q	1 Not Available 5 exch 130.00 EUR 2 Subtract Exchange 130.00 EUR 130.00 EUR Subpracet Status Total term Due Quantity: 5 each Confirmation Status Total Confirmed Quantity: 0 each Explore Batch 10 Production Date Supplier Batch 10 Production Date 1 1 2 2	1 Not Available 5 exh () 1000 EUR 7000 EUR 5 white retactional deals to Helsihel effica. 5 Septement Status Total Item Due Quantity: 5 sech () Confirmation Status Total Confirme Quantity: 0 each () Exat Confirme Quantity: 0 each () 1 5 jog Qy Suppler Batch () Production Date Suppler Batch () 1 Suppler Batch () Production Date Suppler Date 1 Suppler Batch () Production Date Suppler Batch () 1 Acti Denaits

3. Create ship notice 2/2 Note! Applicable for goods orders only



Please, review the ship notice and submit it. Ship notice is now sent to UPM.

HIPPING					TRACKING				
		Packing Slip ID: 123	456790		Tracking informa	ation not provided.			
		Invoice No.:	450765		5				
	Requ	ested Delivery Date:							
	nequ	Ship Notice Type:							
	A	ctual Shipping Date:							
		Actual Delivery Date: 17	Nov 2021 12:00:00 PM						
		Gross Volume:							
		Gross Weight:							
DDITIONAL F									
dditional info	rmation not	provided.							
order Item	ıs							н	ide Item Deta
	15 Item	Part # / Description	Customer Part #	Qty	Unit	Need By	Ship By	H Unit Price	ide Item Detai Subtota
rder #		Part # / Description	Customer Part #	Qty 5	Unit each (j)	Need By	Ship By		
rder #	Item					Need By	Ship By	Unit Price	Subtota
rder #	Item	Not Available				Need By	Ship By	Unit Price	Subtota
rder #	Item	Not Available				Need By	Ship By	Unit Price	Subtota
rder #	Item	Not Available 5 white electrical des	sks to Helsinki office.			Need By	Ship By	Unit Price	Subtota 750.00 EUI
rder #	Item	Not Available 5 white electrical des	sks to Helsinki office.			Need By	Ship By	Unit Price	Subtota 750.00 EUI
rder #	Item	Not Available 5 white electrical des	sks to Helsinki office. ach ①			Need By	Ship By	Unit Price	Subtota 750.00 EUI
der #	Item	Not Available 5 white electrical des SHIPMENT STATUS • 1. Ship Qty: 5 ea	sks to Helsinki office. ach ①			Need By	Ship By	Unit Price	Subtota 750.00 EU
rder #	Item	Not Available 5 white electrical des SHIPMENT STATUS • 1. Ship Qty: 5 ea	sks to Helsinki office. ach ①			Need By	Ship By	Unit Price	Subtota 750.00 EUI
Order Item order # 400001197	Item	Not Available 5 white electrical des SHIPMENT STATUS • 1. Ship Qty: 5 ea	sks to Helsinki office. ach ①			Need By	Ship By	Unit Price	Subtota

Support and guidance



UPM orders and ways of working Tool/technical support UPM - SAP Ariba information portal Join UPM on the Ariba Network • . Ariba Network platform enablement: Guidelines for using Ariba Network ٠ join.ariba@upm.com Standard account UPM orders and order processing for suppliers: • Ariba Help & Support Center: • contactsops@upm.com Click on the "?" symbol on the upper right corner of your Ariba Network account 03 Orders to invoice

Please note: For now, UPM uses <u>Basware system for electronic invoicing</u>. Invoicing in Ariba is not available for UPM suppliers.

